# Hongyuan Xia

## CONTACT

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## **EDUCATION**

Cornell University		
Ph.D. in Economics	2020-2026 (expected)	
Advisors: Chris Forman (co-chair), Matt Marx (co-chair), Imke Reimers, Jason Greenberg		
- The Wharton School, University of Pennsylvania, visiting student	2024-2025	
<b>Peking University</b> B.A. in Economics with distinction	2016-2020	

#### **RESEARCH INTERESTS**

Innovation, Entrepreneurship, Technology Commercialization

### **WORKING PAPERS**

### 1. How Does Industry Shape Academic Science? Evidence from "Million Dollar Plants" (JMP).

Seminar and Conference Presentations:

- SMS Annual Conference 2025\*
- Annual Meeting of the Academy of Management 2025\*
- Max Planck Innovation & Entrepreneurship Seminar\*
- DRUID 2025
- Strategy Science Conference 2025
- Wharton Innovation Doctoral Symposium 2025 (Winner, Best Paper)
- Georgia Tech REER Conference 2024
- NBER Summer Institute 2024
- International Conference on the Science of Science and Innovation 2024
- Duke Strategy PhD Conference 2024
- \* Scheduled

# 2. Exploring the Demand for External Technologies: The Roles of Appropriability and Absorptive Capacity (with David Hsu).

Under review at Strategic Management Journal

### 3. Peers Matter: The Heterogeneous Effects of Female Peers on Scientists' Research Focus.

Seminar and Conference Presentations: - NBER Investments in Early Career Scientists 2024

4. Closing the Racial Gap in Entrepreneurship: The Role of Spousal Public Sector Jobs (with Qian Wang).

Seminar and Conference Presentations:

- DRUID 2025 (Winner, Steven Klepper Award for Best Young Scholar Paper)

#### WORK IN PROGRESS

5. University Technology and Startup Funding (with Pierre Azoulay & Matt Marx).

6. The Way to Commercialize: Startup Formation or License? (with David Hsu).

7. **The Power of Market: Policy Reforms and Innovation in Chinese Pharma Sector** (with Panle Jia Barwick & Tianli Xia).

8. When Data Fades: Data Investment, Depreciation, and Firm Market Value (with Prasanna Tambe).

### **TEACHING EXPERIENCE**

Venture Creation Lab (MBA Level), University of Pennsylvania, No TA Rating	Spring 2025
Digital Platform Strategy (MBA Level), Cornell University, No TA Rating	Spring 2024
Introductory Macroeconomics, Cornell University, Rating: 4.9/5.0	Spring 2024
Microeconomics (MBA Level), Cornell University, No TA Rating	Spring 2023
Econometrics (Ph.D. Level), Cornell University, Rating: 4.9/5.0	Fall 2021 and Fall 2022

### **GRANTS, HONORS, AND FELLOWSHIPS**

DRUID Steven Klepper Award for Best Young Scholar Paper	Summer 2025
Wharton Innovation Doctoral Symposium Best Paper Award	Spring 2025
Cornell Center for Social Sciences Research Grant	Fall 2022 and Spring 2023
The Howard and Abby Milstein Graduate Teaching Award, Cornell Univer	sity Spring 2022
Sage Fellowship, Cornell University	Fall 2020 to Summer 2025
SMS Best PhD Paper Prize (Nominated)	Summer 2025

### LANGUAGES

Languages: English (fluent) and Mandarin (native)